

~~CONFIDENTIAL~~

D/FBIS Chrono

## ROUTING AND RECORD SHEET

SUBJECT: (Optional)

FROM:

EXTENSION

NO.

FBIS-0257/85

DATE

6 June 1985

TO: (Officer designation, room number, and building)

DATE

RECEIVED

FORWARDED

OFFICER'S INITIALS

COMMENTS (Number each comment to show from whom to whom. Draw a line across column after each comment.)

1. Contracting Officer  
Foreign Broadcast  
Information Service

2. 301 Ames Building

3. Chief, Procurement  
Management Staff, DDS&T  
Room 6E45 - Headquarters

4.

5.

6.

7.

8.

9.

10.

11.

12. Chief, Engineering  
Division, FBIS  
Room 212 - Key Building

13.

14.

15.

~~CONFIDENTIAL~~

~~CONFIDENTIAL~~

FBIS-0257/85  
6 June 1985

MEMORANDUM FOR: Chief, Procurement Management Staff, DDS&T

THROUGH: Deputy Director, Foreign Broadcast Information Service  
Contracting Officer, Foreign Broadcast Information Service

FROM: Chief, Engineering Division, FBIS

SUBJECT: Sole Source Justification: CONUS INTERNET Terminal

1. INTERNET is a major part of the FBIS Modernization Program. Under this initiative FBIS will lease satellite communications capability to provide real time forwarding of overseas monitored radio, TV, and other media to FBIS Headquarters. COMSAT International Communications, Inc. was competitively selected to represent FBIS in lease, through INTELSAT, of satellite transponder capability and to negotiate with the foreign communications authorities for ground terminals in England and Panama. Panama and England have stipulated that foreign government responsibility for overseas ground terminals is a condition of their approval of this initiative. The CONUS ground terminal is the last system segment to be procured.

2. Sole source approval is requested to award a contract for the CONUS INTERNET terminal to COMSAT International Communications, Inc. for the following reasons:

a. As responsible for the space segment and negotiations with the foreign communications authorities, selection of COMSAT will better ensure end-to-end system technical and operational integrity.

b. If a different contractor is selected for the CONUS terminal, COMSAT will have to be given additional scope (in part duplicative to the ground terminal contractor) to ensure, as it relates to the CONUS terminal, liaison with the common carrier, FCC, INTELSAT, and the foreign communications authorities. Further, to ensure system integrity COMSAT must be given additional scope to conduct independent performance analysis and testing of the CONUS terminal.

25X1

All portions  
CONFIDENTIAL



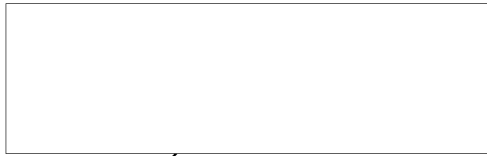
~~CONFIDENTIAL~~

**CONFIDENTIAL**

SUBJECT: Sole Source Justification: CONUS INTERNET Terminal

c. Under their existing contract COMSAT has been able to secure a firm reservation of a satellite transponder with system activation scheduled for October 1986. Selection of COMSAT for the CONUS terminal will significantly reduce schedule risk and ease overall schedule management. Failure to meet the overall schedules will jeopardize the INTERNET program and risk the U.S. Government investment to date.

25X1



CONCUR:

25X1



Deputy Director, Foreign Broadcast Information Service

*6 Jun 85*  
Date

Contracting Officer, Foreign Broadcast Information Service

Date

APPROVE:

Chief, Procurement Management Staff, DDS&amp;T

Date

25X1

DDS&T/FBI  (6Jun85)

## Distribution:

Original - Addressee  
 1 - C/ED  
 1 - D/FBIS Chrono  
 1 - CO/FBIS  
 1 - Modernization File  
 1 - E&PS  
 1 - FBIS Registry

**CONFIDENTIAL**